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When Replying Please Quote

**Ref: PPPD/O&S/RFP/01/2025-2026**

**3<sup>rd</sup> February, 2026**

**REF: REQUEST FOR PROPOSALS (RFP) FOR PROVISION OF TRANSACTION  
ADVISORY SERVICES FOR DEVELOPMENT OF A COMMERCIAL SPACEPORT  
THROUGH SOLICITED PUBLIC PRIVATE PARTNERSHIPS PROJECTS.  
RFP NO. PPPF/42573/RFP/0001/2025-26**

**ADDENDUM II**

The National Treasury has issued an addendum to the request for proposals (RFP) for provision of consultancy services for Transaction Advisory Services for Development of a commercial spaceport through Solicited Public Private Partnerships Projects.

All other terms and conditions remain the same.

**HEAD, SUPPLY CHAIN MANAGEMENT SERVICES  
FOR: PRINCIPAL SECRETARY/PUBLIC INVESTMENTS AND ASSETS MANAGEMENT**

**ADDENDUM 2-RFP FOR TRANSACTION ADVISORY SERVICES FOR DEVELOPMENT OF TRANSMISSION LINES PROJECTS THROUGH SOLICITED PUBLIC PRIVATE PARTNERSHIPS PROJECTS.**

S/No.	Query	Clarification
1.	KSA to clarify number of spaceport locations to be assessed as part of the feasibility study. Page 3 notes one location but page 4 requires one vertical and one horizontal. The reason for the query is that there will be members of the bid team with skills unique to either VL or HL eg airport operations and technical safeguarding for HL. Are bid teams required to submit proposals to assess HL and VL?	<p>The Agency is considering two potential spaceport locations along the coast area of Kenya. The selection of the location(s) will be informed by the feasibility study. Details of the two locations will be disclosed to the selected bidder.</p> <p>The scope entails assessing the suitability of each location for both vertical and horizontal launch operations. For vertical launches, both onshore and offshore positions may be considered.</p>
2.	Technology development requirements for launch vehicles - KSA to clarify expectation/deliverable of this section. What will the output be used for. We need this to provide a scope and fee to our supplier	<p>The Spaceport requires specific facilities and infrastructure to support both vertical and horizontal integration.</p> <p>The specifics including specialized AIT facilities, fuel handling and storage, LOX and nitrogen handling, that suit the site and most suitable vehicle to be operated from the identified launch site, need to be outlined.</p>
3.	Project phasing - KSA to confirm any known constraints that will dictate phasing or are KSA seeking suggestions as to how the programme could be implemented.	As at this point there are no constraints. Suggestions on how to effectively phase the activities to have small lead times, match the market demand and deliver the project effectively will be considered.
4.	KSA to advise of any countries of origin for proposed launch operators or payload customers are to be excluded from the scope.	All operators and payload customers have an equal opportunity.

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5.	We would suggest assessment of global treaties pertaining to space activities that are to be included in the scope	Please refer to Addendum No. 1, Item 9.
6.	KSA to confirm scope of the Inception Report.	The ToR provides for the scope of the inception report.
7.	The payment structure is 45% for Phase 1 and 55% for Phase 2. The scope of works for the respective phases will not be proportionate, we would seek confirmation that the split of fees for each phase to be commensurate with the scope of works being carried out for each phase. Reason - if phase 2 does not proceed, then Phase 1 contractors would be out of pocket.	We confirm that the remuneration schedule remains as provided under the Terms of Reference (ToR).
8.	KSA to confirm if Phase 1 and Phase 2 work scopes are fully funded.	Phase 1 and Phase 2 are fully funded as detailed in the TOR.
9.	We suggest that the land acquisition plan is moved out of scope, and carried out by Kenyan Government but informed by outputs provided by the TA. Reason - LAPs could take an extended period of time to agree and that would jeopardise the TA meeting milestone payment criteria.	The TA is expected to prepare land acquisition plan which should be part of the RAP report as indicated under Task 1.5 of the TOR. The Government of Kenya will execute the land acquisitions (if needed) as per the findings and recommendations of the TA.
10.	KSA to define "RAP" page 15.	Resettlement Action Plan as indicated in the TOR.
11.	KSA to confirm whether infrastructure design is to be completed to RIBA Stage 1 or RIBA Stage 2 to comply with the PPP Act. Reason - this will impact on cost and time. If Stage 2 then the project will require a set of coordinated Requirements to be developed. In addition to coordinated CONOPS.	The scope of the feasibility studies should provide infrastructure design up to RIBA stage 2 allowing for CAPEX and OPEX estimation in accordance with PPP Act, 2021.

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12.	Reference is made to the development of a CONOPS on p5, but the delivery of a coordinated CONOPS document is not named as a deliverable. The preparation of a CONOPS for horizontal launch and vertical launch should be included in the scope. Where launch operators have not been identified, representative CONOPS and requirements will be used to inform the respective documents.	Submission of the Concept of Operations (CONOPS) document is a key deliverable expected as part of the scope.
13.	Support for environmental approvals/Preparation of Resettlement Action Plan (RAP)/Land acquisition planning and social strategy frameworks - Query - Not possible to scope or price this, will need outputs of stage 1 report . The scope of such work will be an output of the Stage 1 report.	While the detailed scope of these activities will be informed by the outputs of the Stage 1 report, bidders are advised that support for environmental approvals, preparation of RAP, land acquisition planning, and social strategy frameworks are key deliverables under the Terms of Reference (ToR).
14.	Project based learning - We can support this but we would require further engagement with KSA to understand the training needs, scope, audience and outputs, to provide a scope and fee. KSA to confirm if this is required for the bid.	To ensure effective knowledge and skills transfer, it is expected that the prices quoted by the Transaction Advisor (TA) shall include the capacity building component as guided under Item 3 of the Terms of Reference (ToR).
15.	We suggest that marine traffic assessment to be included in the scope.	This is part of the scope as outlined under task 1.1 on technical feasibility and Commercial Options Analysis of the TOR. This is critical since suitable CONOPS for downrange coordination and logistical requirements where sea ports are used to deliver cargo for the

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		spaceports. Marine traffic assessment is an expected deliverable.
16.	We suggest the schedule for the delivery of the feasibility report is 10 months from appointment.	The target timelines are as provided as per section 4 of the ToR.
17.	We suggest that range architecture and range safety is included in the scope.	This is an expected deliverable under Task 1.1 of ToR.
18.	We suggest that import and export controls are included in the scope.	This is an expected deliverable under Task 1.4 on ToR. The TA is expected to outline the import and export controls applicable to the spaceport owing to its dual use of space technologies/infrastructures.
19.	We suggest that security (threat analysis, physical and cyber) are included in the scope.	The TA is expected to advise on the security (threat analysis associated with the project). It is also expected that the TA will provide measures to address such threats and the infrastructure that may be put in place to resolve the risks. The TA is expected to demonstrate experience on security/threat analysis as indicated in the TOR under Section 5.1(a) on Specific Experience.
20.	Please confirm payment terms i.e. number of days from submission of invoice and the currency to paid in.	<p>The Procuring Entity shall pay the Consultant within sixty (60) days after the receipt by the Procuring Entity of the deliverable(s) and the cover invoice for the related milestone payment.</p> <p>The final payment under this Clause shall be made after the final report has been submitted by the Consultant and</p>

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		<p>approved as satisfactory by the Procuring Entity within ninety (90) calendar days.</p> <p>Payment shall be made in the currency quoted in the Offer; however, all costs incurred locally must be quoted in Kenya Shillings (KES).</p>
21.	<p>KSA require the project to be extendable for 12 months at no extra charge. For a 24 month contract, extending it by 50% and requesting bidders to take that risk, will increase the tender amount.</p>	<p>The Contracting Authority, in consultation with the PPP Directorate, estimates the duration of the assignment to be twenty four (24) months. In the event of unforeseen delays, any extension of the contract period for 12 months shall be granted at no additional cost, as the corresponding milestones will not have been attained.</p>
22.	<p>We suggest that human factors are included in the scope.</p>	<p>Human factors are a critical element on safety during operations. Thus, the TA is advised to have in place safety aspects that are human related in CONOPS development. The TA should have requisite expertise as indicated in the TOR.</p>
23.	<p>Some of the key personnel roles have exotic criteria that would be challenging to cover with one individual. Can the specific experts (PPP expert, Civil Engineer, etc.) be covered by a group of people/organizations rather than individuals?</p>	<p>Bidders may propose non-key personnel to support the key experts in delivery of the required outputs. Notwithstanding this, the qualification and experience requirements for key experts remain as stipulated in the Terms of Reference (ToR), and only the key experts shall be evaluated and scored.</p>
24.	<p>The specific requirement for experience in “Transaction Advisory services on at least one (1)</p>	<p>Request has been considered, all verifiable experience in development of spaceport(s) in operation or under</p>

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	<p>spaceport project which has completed construction and is in operation (only experience in the last 10 years will get credit, with preference given for more recent experience)” seems potentially unrealistic depending on how it is interpreted. The only complete spaceport developed in the last 10 years that has been truly operational (and isn’t Chinese) is Mahia, New Zealand, and that was 8 years ago. All the recent launch attempts from newer spaceports like Kii, Andoya, Erange, Etlag, and ASC, are still under development and/or have hosted either failed or suborbital launches. Meanwhile, there have been adaptations to existing spaceports in Brazil, India, US, etc. for commercial users, but it’s not clear if this aligns enough with their requirements. So, some granularity on this requirement would be valuable for applicants in general.</p>	<p>development will be considered. Experience for the last 20 years will be considered. However, additional credit will be provided for spaceports under operation, completed recently.</p>
25.	<p>We have been approached by two Primes to provide technical feasibility support on their respective bids. We would be a supplier to those Primes. Please can you confirm if it will be acceptable to you that we can be on two tendering teams</p>	<p>Participation of firms, sub-consultants, and key experts in more than one proposal is not permitted.</p>
26.	<p>We are currently experiencing challenges accessing the eGP Kenya platform, specifically with receiving the OTP required for registration.</p>	<p>In case of any challenges with e-GP login or access to the bidding documents, please email <a href="mailto:support@egpkenya.go.ke">support@egpkenya.go.ke</a> and copy</p>

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		<p><a href="mailto:procurement@pppkenya.go.ke">procurement@pppkenya.go.ke</a>, attaching a screenshot of the error for assistance.</p>
27.	<p>We would also appreciate confirmation on whether there is a limit to the number of sub-contractors that may be engaged when forming a consortium for this opportunity.</p>	<p>There is no restriction on the number of subcontractors that the Consultant may engage, subject to compliance with the RFP requirements.</p>
28.	<p>We wish to request an extension of the submission deadline to 23rd February, to enable us to complete our internal processes and prepare and submit a competitive proposal for this exciting opportunity</p>	<p>RFP Closing Date has been extended to <b>23<sup>rd</sup> February, 2026 at 11:00 Hrs.</b></p> <p>Bidders are requested to download the bidding document and carefully review all requirements stipulated in the RFP, including completion of the declaration forms and submission of all supporting documents.</p> <p>In case of any challenges with e-GP login or access to the bidding documents, bidders should contact <a href="mailto:support@egpkenya.go.ke">support@egpkenya.go.ke</a> and copy <a href="mailto:procurement@pppkenya.go.ke">procurement@pppkenya.go.ke</a> for assistance.</p>